



Enable the transport system of the future!

Sales intern (full time)



About MOTIONTAG

MOTIONTAG's mission is to create seamless, sustainable and smart mobility. Our technology infers insights from smartphone sensors about how, when and where people use transport services. We deliver the intelligence to help our clients understand their customer behaviors, optimize existing transport systems and create new, seamless mobility experiences. We are a small team currently consisting of 24 motivated people, working with market leaders from the transport industry. We have secured funding from experts in the mobility industry and are now looking for tech-loving people who want to be part of our journey.

What's in it for you?

- Be part of our growing core team in Potsdam and experience the scale-up of a startup
- Work on various problems with responsibility from the beginning
- Take ownership of different sales processes
- Develop a product with us that changes the future of mobility
- Experience a fun and motivated environment with typical start-up goodies like fresh fruit, cookies, and coffee, and of course a ping pong table
- Fair compensation and the possibility to step into a full-time junior sales role

We need your support in

- Actively reach out to our potential customers in different fields of transport and beyond
- Answer inbound requests and coordinate with the rest of the team
- Take part in our internal Business Development and Sales team processes
 - work with our CRM tool
 - measure progress through OKRs
 - conduct sales sprints
- Support our company representation at events and fairs in European countries
- Work on your own projects in the field of Business Development, e.g. create market insights and help in preparing decision-relevant insights
- Support the team in the daily office and administrative tasks

Your profile

- Proven experience in sales
- Degree in business, economics or similar
- Excellent communication skills, team player
- Independent way of working and a high degree of initiative
- A good networker, driven to grow the business and to think out of the box
- Professional proficiency in English (written and spoken) required; another language (e.g. German, French, Spanish or other) is a plus
- Interest in mobility/transportation

Start date: ASAP, minimum of 6 months

Contact:

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